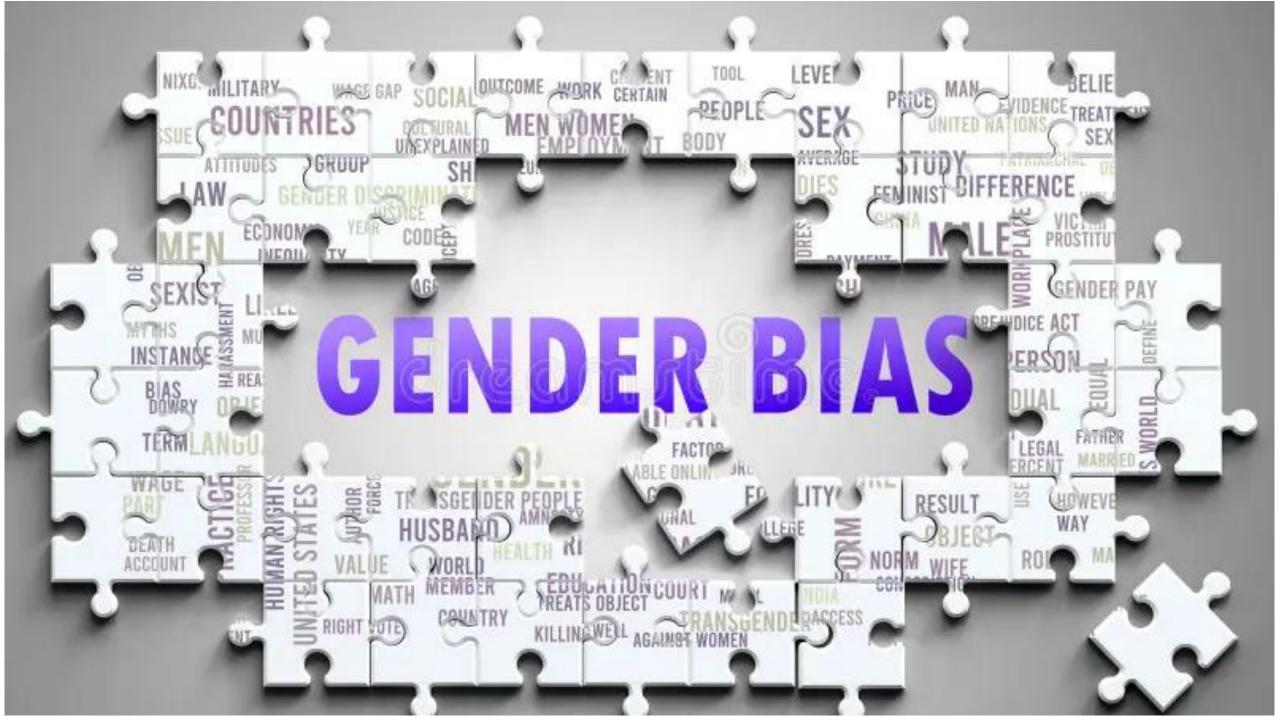
Leading with Balance: "Building Skills, Wellbeing & Impact"

Wilna Degenaar

(Technical Manager: Capacity Building, HR, Org. Development & Leadership Development)

14 October 2025





Understanding Gender Equity Barriers

Systemic Discrimination and Bias

One of the most prominent gender equity barriers is systemic discrimination and bias. This form of discrimination manifests in various sectors, including the workplace, education, and healthcare. For example, women often face unequal pay, limited career advancement opportunities, and biases in hiring and promotions. Systemic biases also affect educational attainment and access to resources, perpetuating inequality. Addressing these barriers requires comprehensive reforms and policies that promote fairness and eliminate discriminatory practices.



Cultural Norms and Stereotypes

Cultural norms and stereotypes constitute another significant barrier to gender equity.

Societal expectations and traditional gender roles can limit opportunities for individuals based on their gender. For instance, stereotypes about women's roles in the family and workplace can hinder their professional growth and perpetuate gender-based discrimination. Challenging these cultural norms and promoting gender-inclusive attitudes are essential steps in breaking down these barriers and achieving gender equity.





Impact of Gender Equity Barriers

Economic Disparities:

• Gender equity barriers contribute to significant economic disparities. Women, on average, earn less than men for similar work, and they are underrepresented in leadership positions across various industries. These economic inequalities can lead to a cycle of poverty and limited access to opportunities for women and marginalized groups. Addressing these disparities involves implementing equal pay initiatives, promoting women to leadership roles, and creating economic policies that support gender equity.

Health and Safety Concerns:

• Gender equity barriers also impact health and safety. Women and gender minorities often face unique health challenges, including inadequate access to healthcare services and higher rates of gender-based violence. For instance, domestic violence and sexual harassment remain pervasive issues that undermine safety and well-being. To address these concerns, it is crucial to improve access to healthcare, support survivors of violence, and enforce laws that protect individuals from gender-based abuse.



Strategies to Overcome Gender Equity Barriers

Implementing Inclusive Policies

Implementing inclusive policies is a key strategy in overcoming gender equity barriers. Organizations and governments should develop and enforce policies that promote gender equality in the workplace, educational institutions, and other settings. For example, policies that mandate equal pay, provide parental leave, and ensure anti-discrimination protections can help address systemic barriers and support gender equity.

Promoting Education and Awareness

Education and awareness play a vital role in addressing gender equity barriers. By educating individuals about gender biases and stereotypes, society can work towards changing attitudes and behaviors. Schools, workplaces, and community organizations should offer training programs and workshops that focus on gender equity, inclusion, and respect. Increasing awareness helps individuals recognize and challenge discriminatory practices and fosters a more equitable environment.

Engaging in Advocacy and Support

Supporting Gender Equity Initiatives

Supporting gender equity initiatives is another effective way to address gender equity barriers. Engage with organizations and movements dedicated to promoting gender equality. These initiatives often work on various fronts, including advocacy, policy development, and direct support for affected individuals. By contributing to these efforts, you help amplify their impact and drive progress toward gender equity.

Participating in Community Actions

Participating in community actions is a powerful method for addressing gender equity barriers. Local advocacy groups and community organizations often organize events, campaigns, and projects focused on gender equity issues. Getting involved in these activities, such as attending rallies, volunteering, or supporting awareness campaigns, can help drive change at the grassroots level and contribute to broader societal shifts.

Addressing gender equity barriers is essential for achieving a fair and just society. Systemic discrimination, cultural norms, economic disparities, and health and safety concerns all contribute to these barriers. By implementing inclusive policies, promoting education and awareness, supporting gender equity initiatives, and engaging in community actions, individuals and organizations can work together to overcome these obstacles. Advancing gender equity requires collective effort and dedication to creating a more equitable world for everyone.



Navigating Gender Bias & Systemic Barriers

Gender bias manifests in assumptions about competence, likability, and commitment.

Tips to counter bias:

Document Contributions: Maintain records to challenge biased narratives.

Address Bias Directly: Raise concerns respectfully when safe.

Build Coalitions: Collaborate with allies to promote equity.

Advocate Institutional Change: Push for blind reviews, diverse panels, and standardised evaluations.

Choose Battles Wisely: Focus energy on impactful issues.





Gender Barriers

- Relationships, respect, workplace authority and education are common ways men and women are pitted against each other.
- Overcoming barriers in gender communication isn't simple, but can be made clear with a little patience and understanding.
- This barrier arises because men and women have different ways of thining and communication.





Building Gender Balance and Inclusive Leadership

Aim for at least three women on the leadership team.

• Research shows that having a minimum of three women in senior leadership roles helps shift team dynamics and normalises gender diversity in decision-making. Set measurable targets and regularly review progress.

Democratise access to critical stepping-stone roles.

• Ensure that development opportunities, high-visibility projects, and succession pipelines are accessible to all, not just those who "fit the traditional mould." Use transparent criteria for selection and proactively sponsor underrepresented talent.

Challenge assumptions and biases about what great leaders look like.

• Review leadership competency frameworks and promotion criteria for biased language or outdated norms (e.g., valuing assertiveness over collaboration). Provide unconscious bias and inclusive leadership training for all decision-makers.

Cultivate a culture of belonging and invest in support mechanisms.

• Create mentorship and sponsorship programmes, employee resource groups, and flexible working policies. Encourage open dialogue about inclusion and measure belonging through regular feedback and engagement surveys.

Normalise paternity and shared parental leave.

• Promote equitable parental leave policies that support all parents. Encourage leaders—especially men—to model taking leave, helping to reduce the stigma and rebalance caregiving expectations.

Offer skills training and re-entry support for those returning from a career break.

Develop structured "returnship" programmes, refresher training, and tailored career coaching to rebuild confidence and ensure smooth reintegration into the workplace.



Overcoming Gender Bias in the Workplace

- Implementing diversity and inclusion training programs
- Establishing transparent and unbiased hiring and promotion processes
- Encouraging mentorship and sponsorship opportunities for all genders
- Promoting flexible work arrangements to accommodate diverse needs
- Regularly reviewing and addressing pay disparities
- Fostering a culture of open communication and zero tolerance for discriminatory behaviour
- Providing resources and support for work-life balance
- Celebrating and recognising diverse achievements and contributions



Female "power"

Is it required to be a "Super Woman?"



A female leader in a Supreme Audit Institution does not need to wear the cape of Superwoman; true strength lies in embracing *authenticity*, seeking support and leading with clarity.

Lasting impact grows from balance, not burden.





Group Exercise: : Common Challenges for Female Leaders in the SAI

Objective: To identify and discuss the common challenges faced by female leaders within the Supreme Audit Institution (SAI) and to develop practical actions to address these challenges.

Instructions: As a group, discuss the key challenges that female leaders in your SAI commonly experience.

- Consider challenges related to leadership opportunities, work—life balance, organisational culture, communication dynamics, confidence, or professional development.
- Identify Actions for each challenge identified and agree on specific actions or strategies that could help address or overcome it.
- Think of both individual actions (what female leaders can do themselves) and organisational actions (what the SAI can do to provide better support).
- Record Your Ideas & nominate one group member to provide feedback to the wider group.
- This person will briefly summarise your group's main challenges and suggested actions (in about 5 minutes).
 - Feedback Session: Each group will present their findings to the rest of the participants.



Leading in Male-Dominated Institutions

Women in SAIs face unique challenges.

Success strategies include:

- Lead with Expertise.
- Build Strategic Relationships.
- Communicate with Authority.
- Engage Informal Networks.
- Amplify Diverse Voices.

Earning Support:

- Deliver consistent results.
- Support others' success.
- Communicate proactively.
- Acknowledge contributions.
- Maintain integrity and genuine interest in colleagues.



7 Valuable Lessons for First-Time Leaders

People get the wrong idea about leadership.

Leadership isn't:

- × Expecting respect without earning it
- × Thinking you have all the answers
- × Using your title to get your way
- × Micromanaging every detail
- × Avoiding tough decisions
- × Being the loudest voice
- × Bossing people around
- × Hogging the spotlight

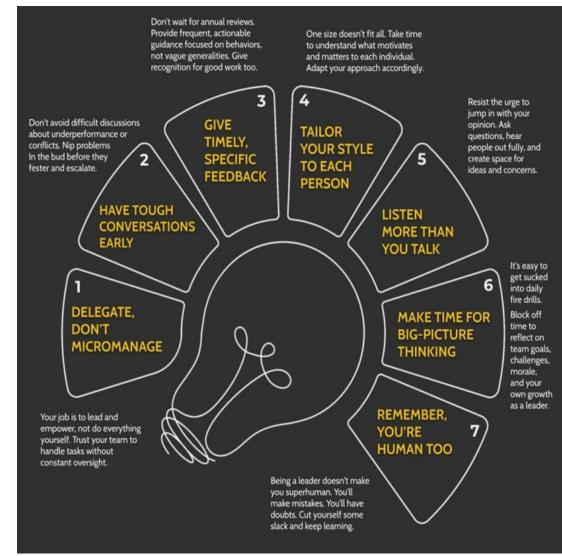
Leadership is:

- ✓ Empowering others
- ✓ Adapting to changes
- ✓ Helping your team grow
- ✓ Facing challenges head-on
- ✓ Giving constructive feedback
- ✓ Listening more than you speak
- ✓ Earning respect through actions
- ✓ Continuously learning and growing

You have a chance to impact people's careers & lives.

You should be willing to:

- → Put your team's needs before your own.
- → Push yourself out of your comfort zone.
- → Admit when you're wrong or need help.
- → Stay true to your values under pressure.
- → Have the tough conversations with care.
- → Give your team room to shine and grow.



Leadership isn't about being perfect. It's about being real, vulnerable and human; sometimes we make mistakes. That's okay.

- AFROSAI-E
- When you make a mistake, learn from it, apologise, and try to do better.
 - Leadership is a journey, not a destination. Embrace the challenge and enjoy the ride. Your impact is greater than you know.



The three E's of effectiveness



Optimize your leadership bench for effectiveness

Empower

Scale effectiveness by removing blockers and investing in culture

Enable

Define what effectiveness means in order to enable it





Self-Awareness

Know yourself and grow your impact.

- Leadership starts with self-awareness; your style shapes success.
- Lead with insight, because how you lead is how they thrive.
- Self-aware leaders build stronger teams and better results.
- Your leadership style echoes, make it count.
- Understand yourself to unleash your team's potential.





Self-Assessment

Attendees complete the Self-Assessment Questionnaire

Instructions: For each statement, choose the option that best represents how true it is for you. Use the following scale:

• A = Strongly Agree (4 points); B = Agree (3 points); C = Disagree (2 points) & D = Strongly Disagree (1 point)

The questionnaire consists of the following sections:

Section 1: Leadership Style

Section 2: Resilience

Section 3: Emotional Intelligence

Section 4: Self Awareness

Section 5: Personality and Approach

Calculate your final score (add up your points for all 16 statements)

Maximum of 64 & Minimum of 16



Leadership Style

Self-Reflection

SCORING:

A = 4 points

B = 3 points

C = 2 points

D = 1 point

1. I prefer to involve my team in decision-making rather than deciding alone.

 \square A

 \Box B

2. I focus on long-term vision and motivating others towards it.

 \Box A

 $\exists \mathsf{B}$

3. I set clear expectations and closely monitor results.

 \square A

∃В

 $\supset \mathsf{C}$

] D

4. I adapt my leadership approach depending on the situation or person.

 \square A

 \square B

٦ (

 \Box D

Total Score: _____



Resilience

Self-Assessment

SCORING:

A = 4 points

B = 3 points

C = 2 points

D = 1 point

5. I remain calm and composed under pressure.

 \Box A

∃В

」C

6. When faced with setbacks, I quickly focus on solutions.

 $\sqcap \mathsf{A}$

 \square B

1

 \Box D

7. I view challenges as opportunities to grow.

 \square A

 \square B

٦ (

 \Box D



Total Score:

Emotional Intelligence

Self Assessment

SCORING:

A = 4 points

B = 3 points

C = 2 points

D = 1 point

- 8. I am aware of how my emotions affect my behaviour and decisions.
 - \Box A
- \square B
- \square C
- \Box D
- 9. I can recognise when others are stressed or upset, even if they don't say so.
 - \Box A
- \square B
- \square D
- 10. I manage conflicts by listening and finding common ground.
 - \square A
- \square B
- \Box (

 \Box D



Total Score: _____

AFROSAI-É	

Self-Awareness

Self-Assessment

- 11. I regularly seek feedback from others on how I lead.
 - \Box A
- \square B
- \sqcup (
- \Box D
- 12. I reflect on my strengths and areas for improvement.
 - \Box A
- \square B
- 」C
- \Box D
- 13. I understand how my background and values influence my leadership.
 - \Box A
- \square B
- \Box
- \Box D



- A = 4 points
- B = 3 points
- C = 2 points
- D = 1 point





Personality and Approach

SCORING:

A = 4 points

B = 3 points

C = 2 points

D = 1 point

Self-Assessment

	14.	I enjoy	/ taking	initiative	and	driving	change
--	-----	---------	----------	------------	-----	---------	--------

 \square A

 \square B

 \Box D

15. I find it easy to balance empathy with assertiveness.

 \square A

ΠВ

 \Box D

16. I prefer structured, planned work over spontaneous problem-solving.

 \Box A

 \square B

 \exists (

 \Box D



Total Score: _____

Scoring Guidelines

Guideline on score achieved

Score Range	Interpretation
52–64	You demonstrate strong, adaptive leadership with high resilience and emotional intelligence. You are likely a transformational or situational leader.
40–51	You show good leadership potential with moderate self-awareness and emotional balance. Continued reflection and feedback can help you grow further.
28–39	You may rely on a more structured or directive leadership approach. Consider developing greater adaptability and emotional insight.
16–27	Indicates a need to focus on self-awareness, stress management, and leadership flexibility. Coaching or mentoring could be beneficial.



Score Range: 52–64

You demonstrate strong, adaptive leadership with high resilience and emotional intelligence. You are likely a transformational or situational leader.

- Continue to model inclusive and empowering leadership, supporting other emerging female leaders through mentoring or coaching.
- Share best practices in leadership and emotional intelligence across teams or departments.
- Take on strategic or cross-functional projects to further enhance influence and organisational impact.
- Engage in advanced leadership development programmes or international SAI leadership
 exchanges to broaden perspective.



Score Range: 40-51

You show good leadership potential with moderate self-awareness and emotional balance. Continued reflection and feedback can help you grow further.

- Seek regular feedback from peers and team members to deepen self-awareness and refine leadership style.
- Participate in leadership and communication workshops, focusing on emotional agility and conflict management.
- Take on stretch assignments or short-term leadership roles to strengthen adaptability and confidence.
- Identify a mentor or role model within the SAI community to support career and leadership growth.



Score Range: 28–39

You may rely on a more structured or directive leadership approach. Consider developing greater adaptability and emotional insight.

- Engage in emotional intelligence and self-awareness training to enhance interpersonal effectiveness.
- Practise situational leadership, adapting your approach to different team dynamics and contexts.
- Join leadership circles or peer learning groups to exchange experiences and build collaborative confidence.
- Work with a coach to identify triggers, develop resilience, and expand leadership flexibility.



Score Range: 16–27

Indicates a need to focus on self-awareness, stress management, and leadership flexibility. Coaching or mentoring could be beneficial.

- Begin with a personal development plan focusing on stress management, confidence building, and emotional regulation.
- Seek professional coaching or mentoring support to strengthen leadership identity and self-belief.
- Attend workshops on mindfulness, communication, and resilience to build foundational skills.
- Gradually take on small leadership responsibilities to apply learning in a supportive environment.







Effective

Leadership



Understanding Balanced Leadership

Balanced leadership entails harmonising the development of technical and interpersonal skills with the maintenance of personal and organisational wellbeing

For SAIs, leaders face unique pressures, such as demanding audit schedules, ethical responsibility and public accountability, requiring them to lead effectively without burnout.

- > Components of balanced leadership: professional skills, wellbeing, and purposeful impact.
- ➤ Challenges unique to SAIs: workload intensity, stakeholder expectations, ethical dilemmas.



Balanced Leadership

Key skills that strengthen a leader's capability to manage stressors while nurturing team morale.

Key leadership skills that facilitate balance include:

- Emotional Intelligence: Self-awareness, self-regulation, empathy to navigate complex audit environments.
- Adaptive Decision-Making: Flexibility to adjust leadership style in response to changing demands.
- **Effective Communication:** Fostering transparent and supportive communication channels.

Promoting Wellbeing:

- Sustaining mental and physical well-being is vital in audit settings where pressure is chronic.
- Recognising signs of stress and burnout among teams.
- Developing supportive workplace practices: flexible scheduling, peer support, healthy boundaries.
- Introducing simple wellbeing exercises and mindfulness practices tailored for busy professionals.

Enhancing Impact:

- Balanced leadership also ensures that organisational goals are met ethically and sustainably.
- Aligning leadership actions with SAI mandates and ethical standards.
- Fostering a culture of accountability and continuous improvement.
 - Leveraging leadership balance to boost audit quality, stakeholder trust, and long-term institutional reputation.

7 Habits you need to be an Effective Leader

Steven Covey's timeless habits simplified for today's workplace

1 BE PROACTIVE



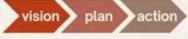
You can't control the market, algorithms, or other people. But you can control your actions, attitude, and attention. Stop waiting for permission, take the lead, even when it's uncomfortable.



BEGIN WITH THE END IN MIND

Start with the outcome you want and work backwards.

OUTCOME PLANNING



3 PUT FIRST THINGS FIRST



Energy goes where there's clear priorities. Block deep work. Ignore fake fires.

4 THINK WIN-WIN

Abundance wins in the long run. Build partnerships, not power plays.

MUTUAL SUCCESS



5 SEEK FIRST TO UNDERSTAND

The fastest way to influence anyone is to understand them.

EMPATHY BEFORE INFLUENCE



6SYNERGIZE

Strength is in differences, not similarity. Work with people who fill your gaps.

THE THIRD OPTION



Not your way. Not my way.

Something better we create together.

SHARPEN THE SAW

You are your biggest asset. Protect it.

YOUR ENERGY STACK













Pick 1 habit you're weak in



Do it daily for 7 days

DAYS

For example, add 3 minutes of reflection after your morning coffee = "Begin with the end in mind."







The Mindset of a High-Impact Leader

The best leaders I've worked with share something surprising. It is how they act every single day. Small habits that created a huge impact. Things that take zero talent, just the choice to lead better. Here are 9 mindsets of high-impact leaders that anyone can use:

1. Check your gut before big decisions

Ly That weird feeling? It means something. Your body knows things your mind doesn't see yet.

2. Start before you feel ready

Ly Waiting for perfection is just fear. Try something small today. You'll learn more by doing.

3. Turn frustration into fuel

L, Getting frustrated shows you what's broken. Use that energy to fix it instead of complaining.

4. Ask "How can I help?" every day

Ly This question changes everything. Clear the path for your team. They'll move faster.

5. Listen without interrupting

L Stay quiet and really hear people. The answer often comes when you stop trying to fix things.

6. Connect work to real people

4 Show who their work helps. People work harder when they see their impact on others.

7. Learn from every mistake

L Share what went wrong. When you're open about failures, others feel safe to grow too.

8. Stay calm when things get crazy

Ly Your team watches how you handle stress. If you stay calm, they will too.

9. Show up the same way daily

4 Be someone people can count on. When they trust you'll be you, they do their best work.

Show up the same way daily Your consistency creates safety for others. They do their best work when they trust you'll always be you. Stay calm when things get crazy Your team mirrors your energy. Show them how to handle pressure by handling vours first. Learn from every mistake Write down what went wrong and why. Share it with others. Growth happens when you face the truth openly.

Your body knows things your brain hasn't figured out yet. Before deciding, ask: "What's my gut telling me?"

Check your gut before big decisions

Start before you feel ready

Take one small step today. See what happens and adjust. Action beats perfect planning every single time.

Turn frustration into fuel.

Emotions show you what needs to change. Use that energy to improve things instead of letting it drain you.

Connect work to real people

Listen without

Most problems solve

people feel heard. Be

the leader who listens

interrupting

themselves when

to understand.

Show how each task helps someone. When people see their impact, they work harder with real purpose.

Ask "How can I help?' every day

Remove roadblocks for your team. Get them what they need to succeed. Leadership often looks like service.

Leadership isn't about being perfect. It's about showing up with intention every single day. Start with one mindset. See how things change. Your team is waiting for the leader you're becoming.

Source: Dr Thomas Funke (LinkedIN)

Mental Models for Effective Leadership

4 effective models every leader should know

Leadership isn't about output; it's about learning to manage:

- Your mindset
- Your priorities
- Your pressure
- Your people

These 4 mental models can help to reframe how you work, and now how you lead:

Parkinson's Law: Work expands to fill the time you give it.

Ly Give it a day? It takes a day.

L Give it 90 minutes? It takes 90.

Creating deadlines (even if they're fake) aids progress.

Yerkes-Dodson Law: Some pressure boosts performance. Too much breaks it.

Ly Too much = overwhelmed.

Sustainable performance balances high pressure with moments of reprieve.

Comfort Zone Model: Growth doesn't live in comfort, or chaos.

4. That slightly uncomfortable stretch zone is where learning thrives.

Build moments of discomfort (for yourself and team).

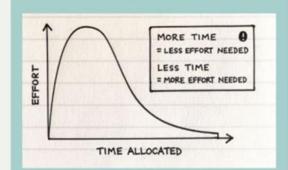
Situational Leadership: One-size-fits-all doesn't work.

L Sometimes people need direction.

Ly In other moments, they need autonomy.

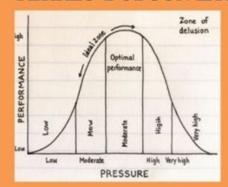
Great leaders adjust to meet the moment.

PARKINSON'S LAW



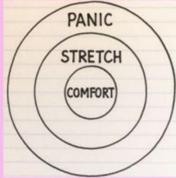
Work will expand to fill the time you give it. Time-box work and create deadlines (whether to others or yourself)

YERKES-DODSON LAW



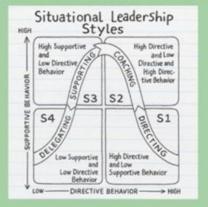
There is an optimal level of pressure for sustained high performance. Balance high & low periods to avoid burnout

COMFORT ZONE



New challenges move us to our stretch zone (where learning happens), but can push us into panic (where we freeze).

SITUATIONAL LEADERSHIP

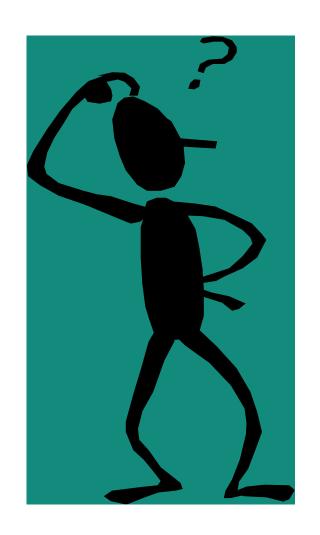


requires a different style of leadership to learn.

Leadership & Management

MANAGEMENT IS:

The Process of working with and through others to achieve organisational objectives efficiently and ethically



LEADERSHIP IS:

- 'Influencing employees to voluntarily pursue organisational goals' (Kreitner & Kinicki)
- The ability to articulate a vision and influence people to willingly follow one's guidance towards the achievement of goals





Managers vs Leaders

MANAGERS

• Administer

•Maintain

•Control

•Ask how and when

•Initiate

•Accept the status quo

•Do things right

LEADERS

Innovate

Develop

•Inspire

Ask what and why

Originate

•Challenge the status quo

•Do the right things



Management vs Leadership

In Action

Management

- ➤ Planning and Budgeting: by developing detailed procedures, timetables for accomplishing desired results and allocating the required resources to execute the plans.
- Organising and staffing: by putting in place needed structures, systems and processes for executing the plans, staffing the structure with needed personnel, delegating work responsibilities and authority to help guide and monitor the implementation of policies and plans

Leadership

Establishing direction by developing a vision for the future and strategies for producing the needed change required to achieve the vision:

➤ Aligning people by communicating direction in order to influence and get the cooperation of all groups, teams and coalitions that may be needed to accomplish the vision and strategy.



Management vs Leadership

In Action (continued)

Management

monitoring results, identifying performance gaps and organising to address the problems.

Leadership

Controlling and problem solving by way of \succ Motivating and Inspiring people by providing the needed energy to prevail over political, bureaucratic and resource challenges change. Satisfying basic unfulfilled and human needs.





Old-fashioned Manager vs New Manager

Old-fashioned Manager

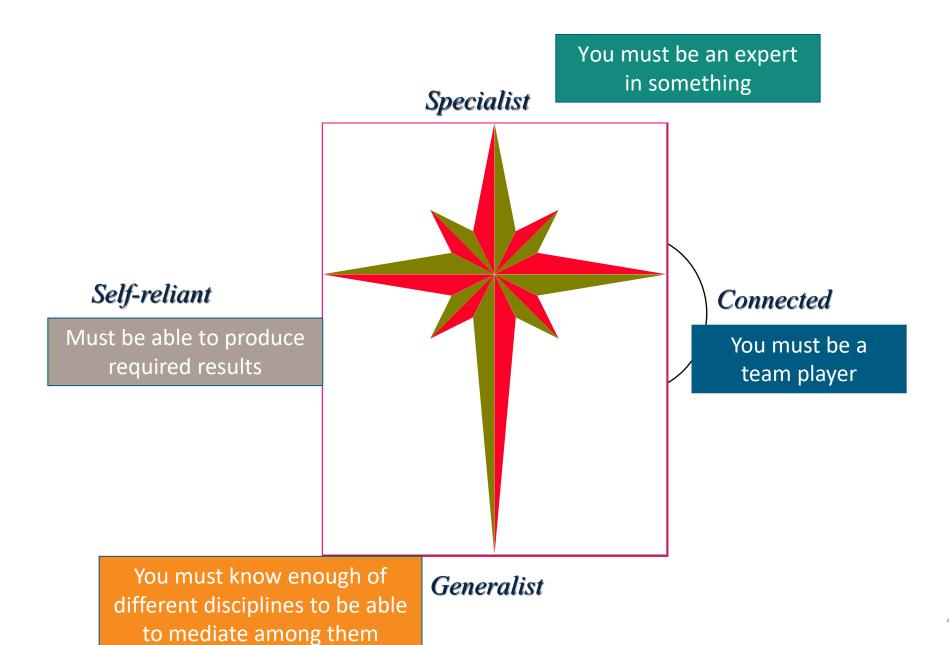
- Operates in a climate of predictability & stability
- The boss
- Covets authority
- Hoards information
- Treats people as all the same

The Manager of Today & the Future

- Thrives on chaos
- The coach
- Empowers employees
- Shares information
- Is sensitive to differences



THE NEW COMPASS POINTS IN A MANAGER'S CAREER



Areas of Leadership

• Leading self and Others to include Situational Leadership and emotional Intelligence leadership styles

Personal Leadership Strategic Leadership

- Strategic Leadership & Management
- Systems Thinking
- Project Management
- Quality Control Management

Organisational Culture

Integrity and ethics -Politics and Power

- Organising for Success
- Performance Management
- Project management

Public Sector Leadershi p

People Leadership

- Leadership Communication
- Communication & Stakeholders engagement
- Leadership and team development
- Change Management
- Diversity, Inclusion & Equity





Lead like a world-class CEO

3 Pillars every leader needs to master

The path to great leadership isn't what most expect. It takes more than charisma, intelligence, or vision. Exceptional leadership comes down to three critical pillars:

OPERATE SELIF PRINCE OF THE PRINCE OF THE

Ly Your team's ceiling is your floor.

If you're not growing, you're stuck.

4. Emotional control is about responding, not reacting.

Ly The best decisions come when you're at your best.

Prioritize sleep, exercise, and mental clarity.

Ly Your actions speak so loudly, people can't hear what you're saying.

💫 Pillar 2: People Leadership

- Ly Trust is built in drops but lost in buckets. Every interaction either builds or erodes it.
- L, Great leaders don't create followers; they create more leaders.
- Ly The way you handle someone's mistake shapes how the entire team innovates.
- 4. Culture isn't what you say, it's what you consistently reward and tolerate.

Pillar 3: Strategic Leadership

- Ly Vision without execution is hallucination. You need both to succeed.
- Ly The best strategies aren't complex; they're crystal clear and consistently executed.
- Ly Innovation happens at the edges of your comfort zone.
- Ly Your calendar never lies; it shows what you truly prioritize.

Want the shortcut to exceptional leadership? There isn't one.

Becoming an exceptional leader starts with small shifts.

A 1% improvement each day compounds to 37x growth in a year.

SELF-LEADERSHIP

PEOPLE LEADERSHIP

STRATEGIC LEADERSHIP

Self-Awareness

Recognize how your actions and emotions impact others.

Empathy

Understand and support your team's emotions, challenges, and needs.

Vision

Set a clear, inspiring direction for long-term success.

Clarity

Align decisions with your values and long-term goals.

Communication

Be clear, transparent, and inspiring in every interaction.

Decision-Making

Weigh risks and rewards to make smart, timely choices.

Resilience

Stay calm under pressure and recover quickly from setbacks.

Trust & Accountability

Follow through on commitments and hold others responsible.

Insights

Use data, trends, and experience to inform strategy.

Growth Mindset

Embrace challenges as opportunities to learn and improve.

Delegation

Empower your team by assigning responsibilities and not micromanaging.

Systems Thinking

See how all parts of the business connect and impact each other.

Discipline

Stay focused, consistent, and committed to your goals.

Feedback

Help others grow with clear, constructive, and compassionate input.

Innovation

Encourage fresh ideas and bold thinking to stay competitive.

Confidence

Trust your abilities while remaining open to feedback.

Collaboration

Encourage teamwork, shared problem-solving, and mutual success.

Adaptability

Lead with confidence through change and uncertainty.

Balance

Manage stress, set boundaries, and protect your well-being.

Conflict Resolution

Address issues directly and find productive solutions.

Risk Management

Anticipate challenges and develop proactive solutions.

Accountability

Take ownership of your actions and lead by example.

Culture Building

Create an inclusive, respectful, and fair work environment.

Resourcefulness

Maximize time, talent, and budgets for sustainable growth.

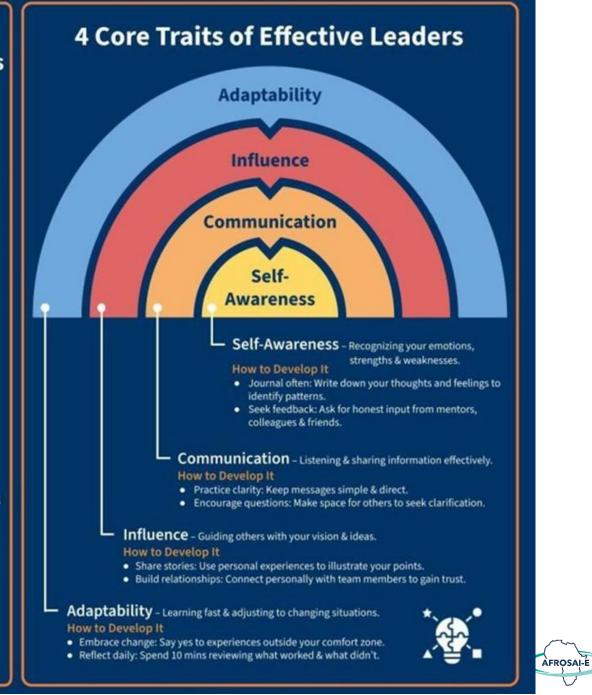
Leadership Skills

Becoming a Leader Worth Following

8 Leadership Skills for Success

- Listen more than you talk.
- Communicate with transparency.
- Connect with each team member.
- Be reliable & trustworthy.
- 5 Show emotional intelligence.
- 6 Handle tough conversations.
- Invite & give helpful feedback.
- Inspire & empower your team.







5 Problem-Solving Tools for Leaders

Challenges are part of leadership. But with the right tools, you can navigate them clearly.

"Problems are not stop signs, they are guidelines." (Robert H. Schuller)

Here are 5 advanced problem-solving frameworks to elevate your leadership:

1. Root Cause Analysis [RCA]

→ Identify the real source of issues to prevent future problems.

2. Design Thinking

→ Use creativity to develop user-centered solutions.

3. SWOT Analysis

Evaluate strengths, weaknesses, opportunities, and threats to plan strategically.

4. Six Thinking Hats

→ View problems from multiple perspectives for balanced decisions.

5. Value Stream Mapping

→ Visualize and improve processes to deliver maximum value.

Great leaders see problems as opportunities for growth. Use these frameworks to find innovative solutions. Face challenges with clarity and creativity.

> "Every problem has a solution. You just have to be creative enough to find it." (Travis Kalanick)

Root Cause Analysis (RCA)

A deep-dive technique that identifies the fundamental cause of problems.

How to use it:

- 1. Identify symptoms.
- 2. Trace symptoms back to the root cause.
- 3. Validate the root cause.
- 4. Develop strategies to fix it.

When to use it:

- When issues recur despite initial solutions.
- · In quality management and troubleshooting.
- · To prevent problem recurrence.
- · When aiming for a longterm solution.

Design Thinking

A human-centered approach to innovation and problem-solving.

How to use it:

- 2. Define user needs and problems.
- 3. Ideate to brainstorm solutions.
- 4. Prototype and test solutions.

When to use it:

- 1. Empathize with users. When creating user-centric products or services.
 - · For complex issues without clear solutions.
 - · To foster creativity and innovation.
 - · During product development and experience design.

Empathize

Define



SWOT Analysis

A strategic planning tool for assessing four key aspects of a situation.

How to use it:

- 1. List Strengths, Weaknesses, Opportunities, Threats.
- 2. Analyze internal and external factors.
- 3. Strategize based on SWOT findings.
- 4. Leverage strengths and opportunities.

When to use it:

- · In strategic business planning.
- · When entering new markets or launching products.
- · For competitive analysis.
- · To pivot or adapt strategies.

Six Thinking Hats

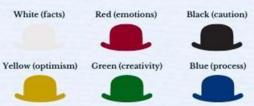
A parallel thinking process for group discussion and individual thinking.

How to use it:

- 1. Wear each 'hat' to explore different perspectives.
- 2. Analyze logically, creatively, and emotionally.
- 3. Synthesize diverse viewpoints.
- 4. Reach more rounded decisions.

When to use it:

- · For making complex decisions.
- · During team meetings and brainstorming sessions.
- · To enhance communication and idea generation.
- · When addressing multidimensional problems.











Mapping

A method to streamline how materials and information flow.

How to use it:

- 1. Map out all steps in a process.
- 2. Identify and categorize wastes.
- 3. Plan for a streamlined
- 4. Implement and monitor improvements.

When to use it:

- · In manufacturing, logistics, and service fields.
- · To increase efficiency and reduce waste.
- When aiming to enhance process flow.
- During continuous improvement initiatives.

IN SUMMARY

- Leadership and management are both about achieving results through and with other people.
- Managers have formal power by virtue of their positions, however, informal leaders who work for or against the organizational objectives can be found.
- Leading and managing are complimentary roles that the same person can deploy guided by situational variables.





Unpacking Leadership Styles





10 Leadership Styles

Leadership Styles are different ways to guide and inspire a team. Knowing these styles helps you choose the best approach for different solutions. This makes you a more effective and adaptive leader.

10 Leadership Styles



Adaptive

How can we adjust?

Encourages flexibility in complexity. Useful in changing environments. Example: Navigating a market shift.



Develops people's skills for What do you think? the future. Good for personal growth. Example Mentoring a junior team member.



Motivates with vision and passion. Great for uniting teams. Example: Rallying a team around a new company vision.



Puts team's needs first. Great for creating supportive cultures. Example: Focusing on team well-being.

Transactional Meet these goals.

Rewards or penalizes based on performance. Effective for goal-oriented tasks. Example: Meeting sales targets.

Autocratic Follow this plan.

Makes quick, firm decisions. Useful in crises or when fast decisions are crucial. Example: Handling an emergency situation.

Democratic

Values everyone's input. Best for collaborative environments. Example: Deciding on a team project direction.

Laissez-Faire

You've got this.

Gives team independence. Ideal for skilled, self-driven teams. Example: Managing a group of experienced researchers.

Strategic Here's my vision.

Aligns actions with

long-term goals. Ideal for guiding through growth. Example: Developing a 5-year business plan.

Transformational

Let's change the game.

Use when leading a team through innovative projects or significant changes. Example: Executing a new business strategy.

Choosing Your Style

Style: Laissez-Faire **Example: Delegating** straightforward tasks to a

High

CONFIDENCE

Low

skilled team with minimal supervision.

Style: Democratic

Example: Collaborating with a skilled team on complex tasks with input and shared decisions.

Style: Adaptive

Example: Flexibly switching between styles based on team needs & task nature.

Style: Autocratic

Example: Giving clear, step-by-step instructions to an inexperienced team for routine tasks.

Style: Coaching

Example: Guiding a new team through a complex project with support and expertise.

LOW COMPLEXITY OF TASKS High

Emotional Intelligence Model

(h/t Daniel Goleman)



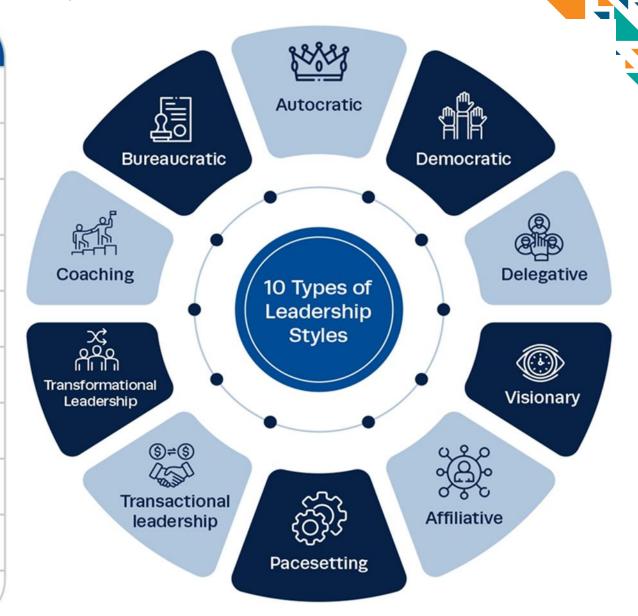


Source: Eric Partaker (LinkedIn)

Leadership styles expanded

Where do you fit in? Are you flexible or rigid in your leadership?

Leadership Style	Main Characteristic
Autocratic	Individual control over all decisions and little input from group members
Democratic	Reaches consensus through group participation
Delegative	Leaders are hands-off and allow group members to make the decisions
Bureaucratic	A clear chain of command with established rules and procedures
Visionary	Inspires people and brings them towards a vision
Affiliative	Creates harmony and builds emotional bonds
Pacesetting	Sets high standards for performance
Coaching	Helps people develop for future progress
Transactional	Leaders rely on a system of rewards and punishment to motivate their employees
Transformational	Approach that causes change in individuals and social systems





Toxic Boss VS **Great Leader**

What you say matters!



Collaboration Toxic Leader: Do what I say. No questions. Migh EO Leader: "I value your input. Let's



Time Crunch Toxic Leader: |

don't have time for this. Migh EQ Leader: Let's prioritize and find

together.

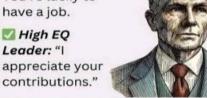


Appreciation

You're lucky to have a job. M High EQ Leader: "I appreciate your

Market Toxic Leader:

discuss.



Problem-Solving

Toxic Leader: Fix it, or I'll find someone who can.

Migh EQ Leader: Let's troubleshoot this together.



Empathy

Maric Leader: I don't care how vou feel.

a solution.

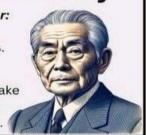
Migh EQ Leader: Your well-being matters to me.



Accountability

Market Toxic Leader: That's not my fault. It's yours.

Migh EQ Leader: Let's take ownership and learn from this.



Recognition

Market Toxic Leader: You should just be grateful.

M High EQ Leader: I want you to feel valued here.



Innovation

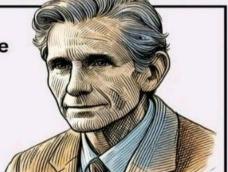
Maric Toxic Leader: I don't pay you to think.

Migh EQ Leader: Your ideas are valuable.



"We are dangerous when we are not conscious of our responsibility for how we behave, think, and feel."

~Marshall B. Rosenberg





How to Lead People Older, Younger and **Different** than you

Follow Justin Hills for effective leadership insights

Source:



Loyal | Experienced |



GEN X

Independent | Practical | Flexible



MILLENNIALS

Competitive | Collaborative | Growth-Oriented

GENZ

Purpose-Driven | Tech-Savvy

Feeling included,

an impact

heard, and making

WHATTHEY VALUE

Stability, respect, and a meaningful legacy

steady pace, proven

In-person or phone

direction, formal tone

calls with clear

Recognition,

healthcare

retirement plans,

Scheduled reviews.

Feeling respected, job

security, contributing

respectful tone

experience

Clear structure.

systems

Freedom to work independently and efficiently

Self-led resultsfocused no micromanaging

Casual (chat) & quick Email direct and efficient video check-ins

Autonomy, clear expectations, space to deliver

Straightforward & tied to outcomes

Being trusted to figure it out & own results

Being micromanaged or sidelined

Acknowledge their experience, give

Slow processes, too many rules

Give them space, trust their way of working

Growth, flexibility, & doing purposeful work

Career growth

wellness hybrid

coaching-style

Purpose, progress,

freedom

Frequent.

convos

meaningful

challenges

No feedback

no growth path

Collaborative, Flexible, async, & fast-paced, mix of tech-enabled remote & in-person

> Short-form, digital-first, quick replies

Mental health support DEL flexible schedules

Quick clear, & casual don't overdo it

Feeling seen, safe, & free to contribute ideas

Rigid rules, no voice, being overlooked

Invite input, be clear, & create safe space to speak up

HOW THEY LIKETO WORK

HOW THEY PREFER TO CONNECT

WHATTHEY **APPRECIATE** MOST

HOW THEY WANT **FEEDBACK**

WHAT **MOTIVATES THEM TO STAY**

WHAT BREAKSTHEIR TRUST

HOWTO SUPPORT THEM BEST clear direction

Be real, coach often show a growth path

The most effective leaders know a secret: It's not about doing more; It's about doing the right things. This is where the 80/20 Rule becomes your superpower. Here's how to use it to transform your leadership:

1. Vision

Look at your goals. Which ones truly move the needle? Those deserve your best hours.

2. Skills

Focus on what you do exceptionally well. That's where you create unique value.

3. Systems

Identify the processes that power your success. Small improvements here multiply results.

4. Revenue

Know which clients or products drive growth. Give them more attention, not less.

5. Learning

Choose learning that solves real challenges. Theory is nice but results are better.

6. Ideas

Not every innovation needs to be huge. Look for small changes with big impact.

7. People

Some team members create outsized results. Help them soar higher.

8. Time

Your calendar reveals your real priorities. Cut anything that doesn't drive value.

9. Preparation

The right preparation prevents chaos. But don't let perfect block progress.

10. Reflection

Review what's working weekly. Adjust your focus when needed.

I know... It feels counterintuitive. It's scary to let go. But the moment you stop trying to do it all is the moment you'll start making your biggest impact. You've got this. One step at a time.

Most leaders don't need more to do. They need more focus. The 80/20 Rule helps you zero in on the 20% of actions that drive 80% of your results.



10 CRITICAL ERRORS DESTROY ONCE-GREAT COMPANIES:

1. Overcontrolling Your Team

- Ly The tighter you grip, the more talent slips away.
- Less Set clear expectations, then give your people room to shine.

2. Constantly Creating Urgency

- A Making everything "urgent" burns out your team.
- Ly Your team needs space to think deeply and deliver quality work

3. Failing to Recognize Hard Work

- Ly People don't leave companies; they leave leaders who don't va
- Ly Make recognition a daily habit, not a yearly event.

4. Disrespecting Work-Life Balance

- Ly Burning out your team isn't a badge of honor.
- Model the boundaries you want your people to maintain.

5. Poor Communication

- Ly Unclear communication breeds anxiety and mistakes.
- La Take the extra time to ensure everyone understands the 'what' and the 'why'.

6. Not Providing Resources

- 4 You wouldn't send soldiers into battle without equipment.
- Ly Invest in your team's success. They'll return it tenfold.

1. Overcontrolling Your Team

Micromanaging kills trust and momentum. Set clear expectations, then step back and let them work.

2. Constantly **Creating Urgency**

Treating everything as urgent leads to exhaustion. Focus on real priorities and realistic deadlines.

3. Failing to Give Recognition

Consistent effort deserves consistent acknowledgment. Celebrate achievements to keep morale high.

10. Indecisive Leadership

Constantly shifting directions wastes energy. Make decisions with confidence and stick to them.



4. Disrespecting **Work-Life Balance**

Long hours and blurred boundaries drain energy. Protect your team's time and lead by example.

9. Withholding Information

Keeping people in the dark creates stress. Share relevant updates to build trust and improve decisions.



5. Poor Communication

Ambiguity leads to mistakes. Deliver clear, direct instructions to keep everyone aligned.

8. Ignoring Feedback

Dismissing input discourages engagement. Act on feedback to show your team their voice matters.

7. Tolerating **Toxic Behavior**

A single toxic person can derail an entire team. Address issues quickly to maintain a healthy culture.

6. Not Providing Resources

Teams can't deliver without the right tools and support. Remove obstacles and provide what they need to succeed.

Top 10 Leadership Mistakes (continued)

6. Not Providing Resources

L You wouldn't send soldiers into battle without equipment.

Ly Invest in your team's success. They'll return it tenfold.

7. Tolerating Toxic Behavior

4. One toxic player can poison your entire culture.

Address issues immediately. Your best people are watching.

8. Ignoring Feedback

L Your team sees things you don't.

Ly Create safe spaces for honest feedback, then act on it.

9. Withholding Information

Ly Information gaps get filled with assumptions and fear.

\$\ \\$Share context generously. It builds trust and better decisions.

10. Indecisive Leadership

Ly Constantly changing direction exhausts your team.

L Make clear decisions and stick to them.

The good news? These mistakes are fixable. What I've learned from experience: Great leadership isn't about being perfect. The key is recognising and correcting quickly

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Accountability

Leadership is about holding yourself and your team accountable.

Hold yourself accountable by:

- Being honest.
- Setting clear goals.
- Owning up to mistakes.
- Creating a positive work culture.

Hold your team accountable by:

- Communicating expectations clearly.
- Modeling what you want to see.
- Addressing issues promptly.
- Providing regular feedback.

But remember:

Accountability without empathy is harsh. Empathy without accountability is ineffective.

The magic happens when you blend both: It's not always easy. But it's always worth it.

LEADERSHIP ACCOUNTABILITY DO'S AND DON'TS

By Amy Gibson

HOLDING YOURSELF ACCOUNTABLE

Initiative

- DO: Take proactive steps to ensure your tasks are completed.
- DON'T: Wait for others to remind you or push you into action.



Reflection

- DO: Regularly assess your own progress and adjust as needed.
- X DON'T: Rely solely on external feedback or deadlines to stay on track.



Integrity

- DO: Maintain your integrity even when no one is watching.
- X DON'T: Compromise your personal values for ease or convenience.



Learning

- DO: Regularly reflect on your decisions and learn from them.
- **DON'T:** Dismiss past experiences as irrelevant or unimportant.



Excellence

- DO: Hold yourself to high standards in all your work.
- X DON'T: Allow yourself to become complacent or cut corners.



Ownership

- DO: Fully own the tasks you undertake, from start to finish.
- DON'T: Hand off responsibility to others



HOLDING YOUR **TEAM** ACCOUNTABLE

Alignment

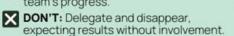
- ✓ DO: Ensure your team's goals are aligned with clear expectations.
- X DON'T: Assume everyone is on the same page without confirmation.



Engagement

J DO: Stay actively involved in your team's progress.

when things get tough.





Guidance

- J DO: Provide your team with the direction they need to succeed.
- DON'T: Micromanage. Be available to support but give them room to learn.



Responsibility

- J DO: Make sure each team member understands their specific role.
- **DON'T:** Overlook the importance of defining individual responsibilities.



Feedback

- J DO: Offer constructive feedback with kindness to help your team improve.
- DON'T: Hold back on feedback or avoid addressing issues.



Conflicts

- J DO: Address conflicts or issues within the team promptly.
- X DON'T: Let problems simmer or escalate without intervention.







Institutional Change and Equity

Women leaders drive accountability and credibility through:

- Leading by Example.
- Promoting Transparency.
- Championing Quality.
- Engaging Stakeholders.

Enabling Practices:

- Flexible work arrangements.
- Transparent promotion processes.
- Parental leave for all.
- Sponsorship programmes.
- Enforced anti-discrimination policies.
- Pay equity audits.
 - Leadership development initiatives.



Emotional Intelligence

Cheat Sheet for Leaders

We only see about 10% of Emotional Intelligence: The calm voice. The empathetic response. The steady presence, no matter the situation. But the real strength is what's beneath the surface:

- Knowing when to speak, and when to listen
- Resolving conflict before it sparks
- Staying aware of your own emotions
- Making others feel seen and valued
- Reading a room in seconds

And often, all of that happens at once. They're not superhuman. They've done the inner work:

- They know their triggers
- They've mapped their patterns
- They've learned to pause between feeling and reacting

That changes everything. Because when you understand yourself at that depth, you create space for others to be fully human too.

- You ask better questions
- You listen for what's unsaid
- ✓ You respond instead of react

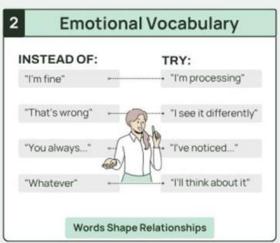
The result?

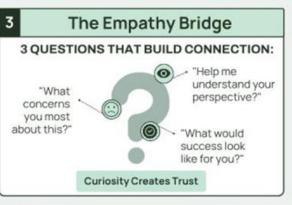
- Teams that trust you with the truth
- Conversations that solve problems
- Relationships built on authenticity, not authority

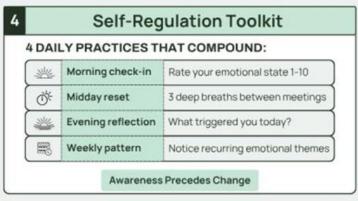
Emotional intelligence isn't something you "finish." It's a practice you keep deepening.

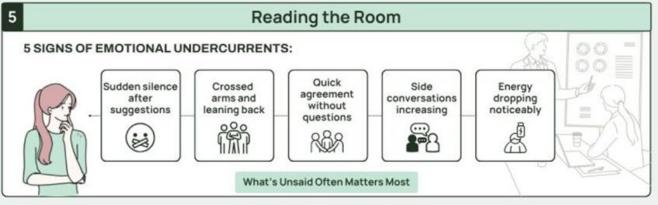
One conversation at a time. One reaction at a time. One human connection at a time. And that 90% below the surface? That's where impactful leadership lives.











Source: Amy Gibson (LinkedIn)

Emotional Intelligence Language

How to speak with high EQ





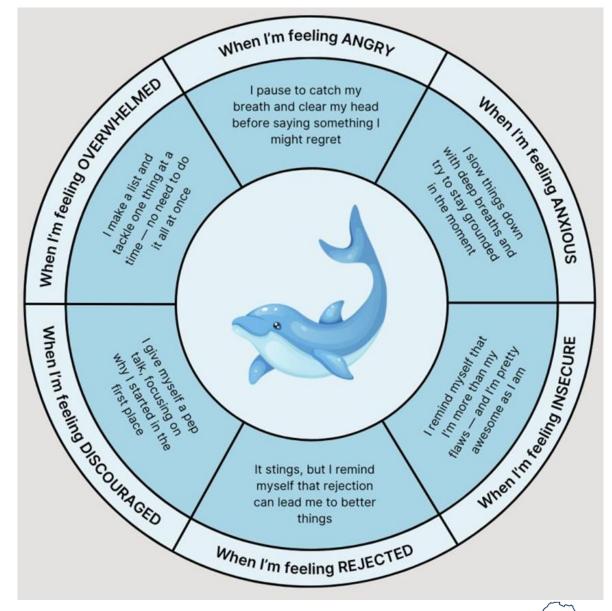
The Wheel of Emotional Regulation

Empathy + Adaptability = Leadership that lasts

You need to:

- > Be aware of the emotions you want to handle better
- Prepare your responses in advance, so when they show up, you know how to deal with them.

That's it. "Let's build a world where everyone belongs through the power of wellbeing!"





Source: Matty Piazzi (LinkedIn)

Building Confidence and Overcoming Self-Doubt

Women often experience a confidence gap rooted in social conditioning rather than capability.

Strategies to build confidence include:

- ✓ Documenting Achievements: Keep a success journal to reinforce self-belief.
- ✓ Reframing Doubt: Challenge internalised biases by asking, "Would I question a male colleague's readiness?"
- ✓ Strategic Risk-Taking: Begin with low-stakes risks to build confidence.
- ✓ Expertise Anchors: Develop deep knowledge in key areas to establish credibility.
- ✓ Assertive Communication: Use confident language and body posture to reinforce presence.

Opportunity Readiness:

- > Apply the 70% Rule: If you meet most criteria, pursue the opportunity.
- > Build a Personal Board of Advisors for mentorship and sponsorship.
 - Negotiate confidently to enhance career progression.





Effective leadership blends assertiveness with empathy.

Key principles include:

- Assertiveness ≠ Aggression: Be clear and respectful.
- Empathy as Intelligence: Understand team dynamics to improve performance.
- Clear Boundaries: Compassion does not mean tolerating poor behaviour.
- Visible Work: Communicate achievements regularly.
- Strategic Alliances: Build relationships with influential colleagues.
- Challenge Double Standards: Address inequities professionally.

Maintaining Influence:

- Deliver consistent results.
- Name and frame your leadership style.
 - Balance warmth with competence.



Effective leadership blends assertiveness with empathy.

1. Redefining Leadership Strength

• Traditional notions of leadership have often emphasised decisiveness, authority, and control; qualities historically coded as "masculine". Yet modern leadership demands a more balanced and human approach. Feminine strength encompasses emotional intelligence, collaboration, compassion, and intuition; qualities that are not signs of softness but sources of profound influence. For female leaders, embracing this balance means rejecting outdated stereotypes and recognising that strength can be both assertive and empathetic, strategic and sensitive, firm and fair.

2. The Power of Empathy in Leadership

- Empathy enables leaders to connect authentically, understand different perspectives, and build trust. It enables female leaders to lead with humanity, fostering psychological safety and a sense of belonging within their teams.
- An empathetic leader listens deeply, recognises the emotional undercurrents within a group, and responds with care and clarity. This doesn't mean avoiding difficult conversations; rather, it ensures that those conversations are grounded in respect and understanding, enabling people to feel seen and valued even when challenged.

Effective leadership blends assertiveness with empathy.

3. Assertiveness as a Complement, Not a Contrast

Assertiveness allows leaders to communicate with confidence, make decisions with conviction, and uphold boundaries without aggression. When combined with empathy, assertiveness becomes a tool for clarity and fairness rather than dominance. For female leaders, this balance is particularly powerful. It enables them to stand firm in their values, articulate expectations clearly, and make tough decisions; all while maintaining emotional awareness and respect for others. This is not about conforming to masculine norms, but about leading authentically and effectively.

4. Authentic Leadership and Emotional Intelligence

Blending empathy with assertiveness requires **emotional intelligence**: the ability to recognise, regulate, and respond to emotions (both one's own and others'). Female leaders who lead authentically draw strength from self-awareness: they understand when to be directive, when to listen, and how to inspire through both compassion and conviction. Authenticity creates trust, and trust creates influence. When women lead with authenticity, they model a form of leadership that is inclusive, resilient, and sustainable.

Effective leadership blends assertiveness with empathy.

5. The Broader Impact

Leading with feminine strength not only benefits individual leaders but transforms organisational culture. It encourages more humane workplaces where wellbeing, collaboration, and performance coexist. Female leaders who embody this balance set new standards for what effective leadership looks like, **not by mirroring old models, but by redefining them**.

In Summary

- Empathy builds connection and trust.
- •Assertiveness creates clarity and confidence.
- •Feminine strength lies in balancing both with authenticity and self-awareness.

By leading with both heart and courage, female leaders can inspire teams, influence culture, and demonstrate that true strength lies not in dominance, but in balance.

Focus on what you can control

Most people waste energy in the wrong place and then wonder why they feel exhausted. The problem: You're focused on what you can't control. While ignoring where you have real power. Stephen Covey mapped this with 3 circles:



© Circle of Control: Your actions, decisions, daily habits

↓ Start here every morning

Circle of Influence: People and situations you can impact

Ly Build trust, communicate clearly

Ask: "How can I positively influence this?"

Circle of Concern: Market conditions, others' decisions

Ly Acknowledge, then move on

L Ask: "Is worrying helping anyone?"

Key Learning Points:

- Power lives in your Circle of Control.
- Anxiety lives in your Circle of Concern.
- Growth happens in your Circle of Influence.

High performers spend 80% of energy in the first two circles. Most people waste 70% in the third. The fix is simple:

- ✓ Catch yourself worrying.
- ✓ Ask: "Can I control or influence this?"

If yes \rightarrow Make a plan
If no \rightarrow Let go and refocus



Empathy

There is a difference in what people think it is vs what it actually is.

- Empathy requires us to listen with presence and intent, and to assume positive intent
- Empathy means bringing people together to share ideas and thoughts, and to be there to support without judgment, but instead with collaboration
- Empathy means to show you care and follow through with your employees and engage

 them to check in on their wellbeing, to recognize them and to show

them to check in on their wellbeing, to recognize them and to show appreciation for them

Leadership is like a contact sport! Connecting with your people is a must. Empathy leads to servant leadership and a desire to help others.

- To be truly empathetic, you must first be self-aware and confident in who you are.
- You should understand why you feel this way, why you want to succeed and why you want to help others and your organization to be better. Only then can you truly, positively influence the people around you.

The outer work begins with the inner-work.

What People Think Empathy Is



What Empathy Actually Is



- Sensing other people's emotions

 Mirroring someone's feelings

 Imagine what someone is thinking
- Imagine what someone is thinking
- Identify how a person is feeling
 - Feeling overwhelmed by others' tragedy

- Really listening to what others have to say
- Understanding another person's feelings
- Imagining how someones is feeling
- Seeing things from another point of view



Why Empathy is Important

The most powerful leaders don't just analyse behavior, they understand emotion.

Here are 5 neuroscience-backed ways to lead with empathy:

1. Look beneath the surface

- Ly A forced smile or rushed response might hide real pain.
- Ly Don't judge too quickly, ask, "How are you really?"

2. Train emotional perception

- Ly Empathy isn't just a trait, it's a learnable skill.
- 4 Read body language. Tune into tone. Watch for the quiet ones.

3. Create psychological safety

- Le People can't innovate in survival mode.
- \$\ \\$ Safety unlocks openness, trust, and creativity.

4. Balance logic with compassion

- 4 Neuroscience shows decisions are rarely just rational.
- Ly Emotions shape memory, focus, and behavior more than we think.

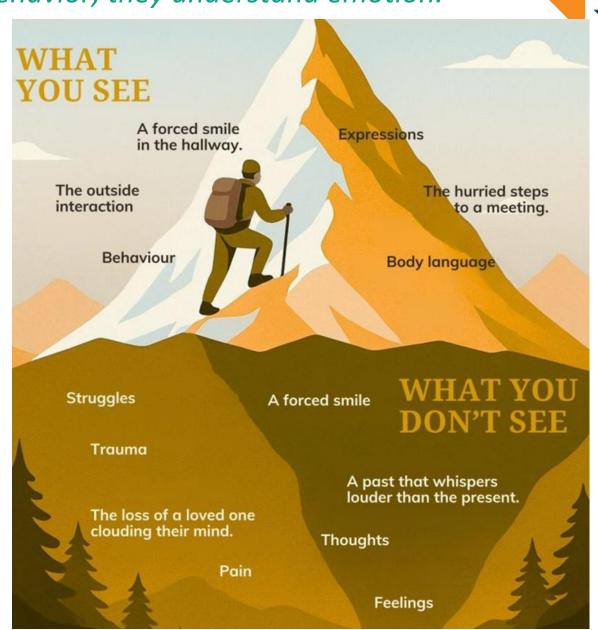
5. Be a mirror, not a judge

- L Reflect understanding, even when you don't agree.
- Ly That alone can shift someone's entire day or life.

We talk about AI. But let's not forget HI (human intelligence). Because the future of leadership isn't just about algorithms. It's about understanding the invisible stories that drive people every day.

Empathy is not a cost. It's a competitive edge





Mentorship, Sponsorship, and Peer Support

Women should seek multiple mentors and strategic sponsors, participate in formal programmes, and give back by mentoring others.

- 1. Mentorship: Mentorship remains a cornerstone of leadership development for women. A strong mentor—mentee relationship offers guidance, feedback, and perspective from someone who has navigated similar challenges. For female leaders, mentors can help build confidence, refine strategic thinking, and offer insight into organisational culture. However, access to high-quality mentorship can sometimes be uneven. Organisations should therefore create structured, transparent mentoring schemes that pair emerging female leaders with senior figures who are both capable and committed to fostering growth. Cross-functional or cross-gender mentoring can also provide broader networks and perspectives.
- 2. Sponsorship: While mentorship focuses on advice and guidance, sponsorship involves active advocacy. A sponsor uses their influence to create opportunities; recommending a protégé for promotions, high-visibility projects, or leadership programmes. For women, sponsorship is particularly vital in overcoming systemic barriers such as underrepresentation in senior roles or exclusion from informal networks. Companies should therefore encourage senior leaders, both male and female, to take on sponsorship roles deliberately, recognising that equitable advancement depends on visible support and advocacy, not simply encouragement.
- 3. Peer Support: Peer networks provide an essential layer of support that complements mentorship and sponsorship. Female leaders benefit from spaces where they can share experiences, exchange practical advice, and build mutual resilience. Such networks can foster collaboration rather than competition, reduce isolation, and encourage collective problem-solving. Peer support can take many forms, from informal discussion circles to structured leadership cohorts, but its success depends on a culture of trust and authenticity. When nurtured effectively, peer communities become ongoing sources of learning and empowerment.



Reinforce the changes by embedding them in organizational processes

Change

A Sense of Urgency

Assemble a group with enough power to lead the change.

Consolidate gains and keep advancing the change.

and traditions.

SUSTAIN Acceleration Kotter's 8 Steps for Leading Change

Removing

Barriers

FORM A Strategic Vision & Initiatives

A Guiding

Coalition

 Clarify how the future will be different from the past.

Achieve small, quick successes to maintain momentum.

Short-Term Wins

ENABLE Army
Action by

ENLIST

Ensure as many people as possible understand and accept the vision.

Eliminate barriers to change, and empower people to execute the vision.

Kübler-Ross Change Curve Model

(How people emotionally react to change.)

Time



Resorting to anger

and bitterness.

Anger
Searching for someone to blame.

Bargaining
Initially engaging with the change.

Depression Low mood and lacking energy.

Acceptance
Acknowledging things
are different, and
embracing change.



8 Tips For Leaders

- Lead by Example: Demonstrate your commitment to the change.
- Listen Actively: Welcome team concerns and encourage feedback.
- Communicate Clearly: Share information openly and frequently.
- Empathize: Understand and acknowledge team emotions.
- Set Clear Goals: Define what success looks like.
- Provide Training: Offer learning resources for new skills.
- Stay Flexible: Adapt plans based on feedback and results.
- Celebrate Milestones: Recognize progress and achievements.



Leading Change

Diversity and Inclusion

Championing Diversity as a Strategic Priority. For female leaders, diversity and inclusion are not simply matters of fairness; they are strategic imperatives.

1. Diverse teams bring richer perspectives, enhance creativity, and improve decision-making.

Female leaders are uniquely positioned to model inclusive leadership behaviours, demonstrating that diversity of thought, background, and experience leads to stronger, more adaptive organisations.

Embedding diversity into business strategy means ensuring that representation is meaningful at every level, from recruitment and promotion to policy-making and product design. It also requires accountability: measurable goals, transparent reporting, and visible leadership commitment.

2. Building Inclusive Cultures: Inclusion ensures that diversity translates into genuine participation and belonging. Female leaders can play a pivotal role in shaping cultures where every voice is heard and respected. Encouraging open dialogue and psychological safety. Challenging bias, both conscious and unconscious, in decision-making processes. Advocating flexible and equitable work practices that support all employees, including carers and those with diverse needs. By modelling inclusive behaviour, female leaders help normalise equity, empathy, and collaboration as leadership strengths rather than exceptions.

Diversity and Inclusion *(continued)*

- **3.** Using Influence to Drive Structural Change: Leadership influence can and should extend beyond individual teams. Female leaders can use their platforms to advocate for systemic change, whether by contributing to policy reviews, shaping talent pipelines, or sponsoring diverse emerging leaders. They can also amplify underrepresented voices by ensuring that decision-making spaces are genuinely diverse. Mentorship and sponsorship, when approached through a D&I lens, become tools not only for personal development but also for creating pathways that widen access and representation across the organisation.
- **4. Intersectionality and Representation:** An effective D&I approach recognises that gender does not exist in isolation. Women's experiences differ based on ethnicity, disability, age, sexual orientation, and other identity factors. Female leaders should embrace an intersectional perspective, acknowledge these nuances and promote initiatives that address the needs of all women, not just those in majority groups. **Representation matters:** seeing diverse women in leadership helps break stereotypes and inspires others to envision themselves in positions of influence.



Diversity and Inclusion

Conclusion

In Summary: Diversity drives innovation, performance, and fairness.

Inclusion ensures that difference is valued and voices are empowered.

Female leaders play a vital role in shaping cultures and systems that sustain both.

By leading inclusively and advocating courageously, female leaders can help create workplaces that reflect the richness of society; and deliver better outcomes for people, purpose, and performance alike.





Personal Resilience and Authentic Leadership

Authenticity and resilience are key to sustainable leadership

It includes:

- Knowing Your Values.
- Finding Your Voice.
- Selective Conformity.
- Building Support Systems.

Resilience Practices:

- Reframe setbacks.
- Maintain perspective.
- Prioritise self-care.
- Process emotions healthily.
- Celebrate small wins.
- Maintain strong connections.

Common Gaps to Address:

- Strategic risk-taking.
- Self-promotion.
- Asking for advancement.
- Building broad networks.
- Taking up space—physically and metaphorically.





12 micro-boundaries that actually protect your time (and your energy)

Your burnout isn't from overwork. It's from zero boundaries. You already work hard. That's not the issue. The real problem is your time has no protection. That's why you feel drained no matter how much you accomplish

- 1. Buffer Build: "I need the brief by Monday to deliver Wednesday"
- 2. Energy Block: "Tuesday mornings are focus time connect Wednesday?"
- 3. Response Window: "I check emails 10am, 2pm, 5pm urgent items call"
- 4. Processing Pause: "I do my best thinking offline let me circle back"
- 5. Collaboration Redirect: "This sounds big who else should be involved?"
- 6. Scope Clarifier: "I can research or decide, not both by Friday"
- 7. Priority Check: "I'm heads-down on Johnson does this take priority?"
- 8. Completion Boundary: "Let me finish this thought first"
- 9. Availability Window: "I'm offline after 7pm anything urgent before then?"
- 10. Meeting Purpose: "What's our main goal for these 30 minutes?"
- 11. Decision Timeline: "Big decisions get 24 hours confirm tomorrow?"
- 12. Time Box: "15 minutes now or an hour Thursday"

The most productive people don't just manage time; they protect it $\stackrel{*}{\mapsto}$

Buffer Build

 "I'll need the brief by Monday to deliver by Wednesday"

Processing Pause

 "I do my best thinking offline - let me get back to you properly"

Scope Clarifier

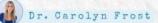
 "I can research options or decide, but not both by Friday"

Completion Boundary

 "Let me finish this thought and give you my full attention"

Meeting Purpose

"What's our main goal for this 30 minutes?"



Energy Block

 "Tuesday mornings are my focus time - can we connect Wednesday?"

Response Window

 "I check emails at 10am, 2pm, and 5pm – urgent items call me"

Collaboration Redirect

 "This sounds big who else should be involved?"

Priority Check

 "I'm heads-down on the Johnson project does this take priority?"

Availability Window

 "I'm offline after 7pm for family – anything urgent before then?"

Decision Timeline

 "Big decisions get 24 hours - can I confirm tomorrow?"

Time Box

 "I have 15 minutes now or an hour Thursday"

healthymindsetliving.com

Future Outlook

Trends shaping women's leadership:

- Increased representation.
- Generational shifts in expectations.
- Technology's mixed impact.
- Recognition of intersectionality.
- Men as allies.

Critical Reforms:

- Gender-balanced policies.
- Paid family leave.
- Pay transparency.
- Accountability for diversity outcomes.
- Educational pipeline development.
 - Professional standards on inclusion.



Culture & Values + Teamwork



Importance of Culture

Driving Force & Foundation

- A strong culture is the quiet force that turns strategic intent into everyday action. When purpose and people align, strategy stops being a plan on paper and becomes the rhythm of a productive, thriving organisation.
- Culture shapes how strategy comes to life. By nurturing shared values and purpose, we create an environment where people can do their best work and strategic goals are achieved with meaning and momentum
- Culture is the engine of strategy, when values and vision move together, productivity follows naturally



What is the biggest reason strategy fails?

When the culture can't carry the strategy, it isn't resistant; it is misaligned. The biggest reason strategy fails is **CULTURE**.

If strategy is the destination, culture is the vehicle. And if your vehicle isn't built for the terrain ahead, no amount of planning will get you there.

o So what's the lesson?

Don't treat culture as an afterthought. Start there. Measure it. Understand it.

Then either build your strategy to fit it, or intentionally shift it to support where you're going.

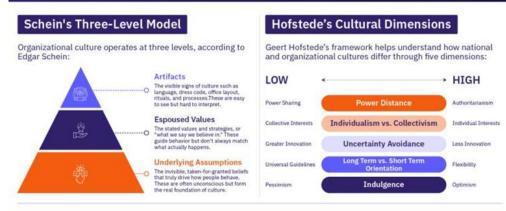
The infographic contains a few culture models. They're not silver bullets, but they're sharp tools to help you get started.

Use them to:

- ☑ Diagnose what your culture truly values
- ✓ Identify the friction points between "what's said" and "what's done"
- Define the shifts required for the strategy to succeed

Because strategy sets the course. But culture determines whether you

THE POWER OF CULTURE



Cameron and Quinn's Competing Values Framework

This framework categorizes organizational culture into four types based on two axes: flexibility versus stability and internal versus external focus. The four culture types are:





The Cultural Web Model

The Barrett Model

The Barrett Model outlines seven levels of culture shaped by values and used to guide transformation and alignment.



A TEAM means

Together Each Achieves More





Empowering Teams & Resolving Conflict

Empowerment involves trust, clarity, and development

Empowerment includes:

- Clarify Decision Rights.
- Provide Stretch Assignments.
- Create Psychological Safety.
- Recognise Contributions.
- Invest in Development.

Conflict Resolution:

- Address issues early.
- Focus on behaviours, not personalities.
- Listen actively.
- Find shared interests.
- Facilitate win-win solutions.
- Follow up to rebuild trust.



Empowering Teams & Resolving Conflict

Conflict resolution Strategies





Avoiding

Avoiding conflict may seem like the path of least resistance, and in certain scenarios, it serves a purpose.

02

Competing

Competing is an uncooperative, overly assertive method used by individuals who seek to win the dispute at all costs, typically known as a win-lose strategy.



Accommodating

Accommodating, often referred to as smoothing, is a conflict resolution strategy where one party willingly concedes to the needs or demands of another, effectively prioritizing the relationship over their own interests.



Collaborating

When you understand these neural paths, you have the power to create a successful slogan that captures attention and sticks in the memory.



Compromising

Compromising is a pragmatic conflict resolution strategy that involves finding a middle ground where both parties give up elements of their demands to achieve an acceptable settlement.



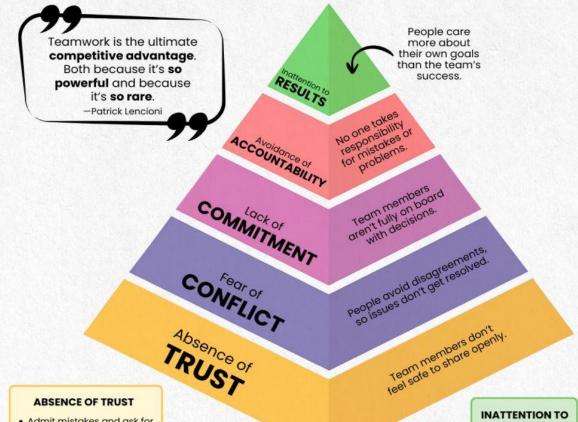
Dysfunctions of a team

Key Insights from the model

- The dysfunctions are interconnected and hierarchical.
- cannot successfully address higher-level dysfunctions without first establishing the foundational elements. For instance, you cannot create genuine accountability without first establishing commitment, which requires healthy conflict, which demands trust.
- Lencioni's model emphasises that overcoming these dysfunctions requires deliberate effort and strong leadership, but the rewards include improved decisionmaking, higher productivity, and reduced staff turnover.

5 DYSFUNCTIONS OF A TEAM

Adapted from the book by Patrick Lencioni | Infographic by Eric Partaker



- · Admit mistakes and ask for help out loud.
- · Run personal check-ins and quarterly 360s.
- · Share one failure + lesson at each meeting.

FEAR OF CONFLICT

- · Time-box debates; every voice gets one turn.
- Steelman opposing views before offering yours.
- · Close debates with clear decision, owner, deadline.

LACK OF COMMITMENT

- · Send decision recaps after each meeting.
- Set milestones and predefine pivot triggers.
- · Assign owners and deadlines to every task

LEADERSHIP ACTIONS TO FIX TEAM DYSFUNCTIONS

- **AVOIDANCE OF ACCOUNTABILITY**
- Run weekly R/Y/G check-ins by person.
- Define and measure 3 team behavior standards.
- Apply a visible, consistent accountability ladder.

RESULTS

- · Post 3 team metrics on a shared dashboard.
- · Tie rewards to team results, not effort.
- Pause work that doesn't move a metric.
- · Ask, "What result does this support?" in meetings.

The 5 Dysfunctions of a Team Unpacked

- **Absence of Trust** This forms the foundation of all other dysfunctions. Without trust, team members are reluctant to be vulnerable with one another, unwilling to admit mistakes, weaknesses, or ask for help. They tend to conceal their shortcomings and hesitate to offer assistance to colleagues. Trust here isn't about reliability in delivering tasks, but rather the confidence that teammates won't use vulnerabilities against each other.
- Fear of Conflict: When trust is absent, teams avoid productive debate and healthy conflict around ideas. Members seek artificial harmony rather than engaging in passionate, unfiltered discussions about important issues. This leads to boring meetings where real issues aren't addressed, and decisions are made without proper scrutiny of alternatives.
- Lack of Commitment: Without healthy conflict to air different viewpoints, team members rarely buy into decisions completely. They may feign agreement during meetings but lack genuine commitment to the chosen path. This dysfunction manifests as ambiguity around direction and priorities, with team members second-guessing decisions and failing to hold themselves accountable.



The 5 Dysfunctions of a Team Unpacked

- Avoidance of Accountability: When people haven't committed to a clear plan of action,
 they're reluctant to hold peers accountable for behaviours and actions that seem
 counterproductive. Team members avoid difficult conversations and allow mediocre
 performance to continue unchallenged, creating resentment amongst high performers.
- Inattention to Results: The ultimate dysfunction occurs when team members put their individual needs (ego, career development, recognition) or departmental goals above collective team results. Without accountability, people naturally focus on their own interests rather than the team's success.





High-performing teams don't always stand out at first glance.

No obvious superstars. No cutting-edge frameworks. Yet they deliver, consistently.

If you look closely, a pattern emerges:

- → They manage conflict differently
- → They share information differently
- → They make decisions differently

What sets them apart?

They understand that trust isn't just a feeling - It's a capability that can be developed.

The **T.R.U.S.T.** model highlights the practices strong teams embed into their culture:

- **T** Train → Develop each other, not just yourselves
- **R** Reflect → Treat mistakes as data, not failures
- **U** Uplift → Recognize and use everyone's strengths
- **S** Support → Make space for dissenting voices
- **T** Transform → Serve the work, not personal egos

These practices make teams resilient under pressure:

- ✓ Hard conversations become productive
- ✓ Tight deadlines turn into momentum
- ▼ Top performers stay engaged

Talent matters. But without trust, a team is just a collection of individuals. With it, performance compounds faster than any other investment you can make.

The T.R.U.S.T Model:

How Leaders Build High-Performing Teams

Harvard's 5 Principles of Purposeful Leadership



Be Intentional:

 Connect your purpose to the company's mission.



Be Energetic:

 Inspire hope and generate momentum.



Be Supportive:

 Prioritize team needs.



Be Ethical:

 Lead with honesty, respect, and compassion.



Be Real:

 Share your true self and beliefs.



Train: Promote team over self

 Example: Develop service-minded skills A

R

U

S

T

Transform: Align with servant principles.

Example:
 Reward servant leader behaviors

Reflect: Foster continuous improvement

nprovement

Example: Weekly self-assessments



Nurture unique talents

• Example: Personalize

Example: Personalized development plans

Support: Amplify every voice

Example: Inclusive decision-making processes.

10 Habits of Exceptional Servant Leaders



Encourage others constantly



Practice what you preach



Set specific servant leader goals



Make ethical decisions



5 Invest in others' personal development



Empower team to take





Understand and validate others' and professional healing



onal form daily habits supporting servant leadership





Being a Top Performer

The Do's and Don'ts

Set Clear Goals

Do: Define what success looks like for

direction.

Don't: Work aimlessly without clear

Stay Focused

Do: Prioritise tasks that deliver the most impact.

Don't: Get distracted by low-value activities.

Take Initiative

Do: Step up and act without waiting for instructions.

Don't: Wait for others to push you forward.



Be Consistent

Do: Deliver high-quality results time and time again.

Don't: Let performance drop after initial success.



Learn Continuously

Do: Improve your skills to stay ahead. Don't: Think you

know everything already.



Own Your Results

Do: Take responsibility for wins and failures. Don't: Blame others when things go wrong.



Manage Your Time

Do: Use your time wisely to maximise output. Don't: Waste hours on unimportant tasks.



Adapt Quickly

Do: Be flexible and open to changing priorities.

Don't: Resist change or stay stuck in old ways.



Seek Feedback

Do: Use feedback to improve and grow. Don't: Ignore constructive criticism or take it personally.



Stay Resilient

Do: Bounce back from setbacks with determination. Don't: Give up when

challenges get tough.



Deliver Results

Do: Focus on outcomes that add real value. Don't: Confuse busyness with actual progress.



Collaborate Effectively

Do: Work well with others to achieve goals.



Don't: Isolate vourself or avoid teamwork.



Stay Proactive

Do: Anticipate challenges and plan ahead.

Don't: React to problems at the last minute.



Maintain High Standards

Do: Aim for excellence in everything you do. Don't: Settle for "good enough."



Celebrate Progress

Do: Recognise small wins on the way to success.

Don't: Focus only on the end result.





Work-Life Integration and Career Interruptions

Balance is rarely perfect; integration is more realistic.

Strategies include:

- Non-Negotiables: Identify and protect key commitments.
- Time Management: Prioritise strategic tasks and delegate effectively.
- Technology Boundaries: Use tech for flexibility, not constant availability.
- Reject Guilt: Model healthy boundaries.
- Equitable Domestic Roles: Share responsibilities fairly.

Career Interruptions:

- Maintain professional currency through learning.
- Reframe gaps as skill-building periods.
- Seek high-visibility re-entry opportunities.
 - Find sponsors to regain momentum.
 - Advocate for menopause-inclusive policies.



Leadership

Humbling Wake-Up Call

- 1. If your team's failing, look into the mirror. You're the problem.
- 2. If you can't handle criticism, you're not fit to lead.
- 3. Your title makes you a manager; your people make you a leader.

 Don't confuse the two.
- Don't preach teamwork and then play favourites. Hypocrisy kills culture.
- 5. Stop micromanaging If you don't trust your team, why should they trust you?
- 6. If you're not developing your team, you're diminishing them. Step up or step aside.

- 7. If your team's afraid to speak up, you've already failed as a leader.
- 8. If you're not accountable, you're not credible.
 Own your mistakes.
- Don't just set the pace;
 set the standard.
 Excellence is contagious.
- 10. Your team doesn't work for you.
 You work for them.
 Serve to lead.
- 11. If your actions don't inspire, your words won't, Lead by example.
- 12. A leader takes the blame and shares the fame. No exceptions.





The Shadow I Cast

What example do I set?

Employees live what they learn/see

- If employees live with criticism, they learn to condemn.
- If employees live with hostility, they learn to fight.
- If employees live with ridicule, they learn to withdraw.
- If employees live with shame, they learn to feel guilty.
- If employees live with **tolerance**, they learn to be **patient**.

- If employees live with praise, they learn to appreciate.
- If employees live with **fairness**, they learn **justice**.
- If employees live with approval, they learn to have courage.
- If employees live with acceptance, they learn to be helpful.
- If employees live with encouragement, they learn confidence.



Reflection

Female Leadership

Take a moment to pause and reflect on the unique strength and resilience that you, as a female leader, bring to your role. Your journey is shaped not only by your achievements but by the challenges you have overcome with courage and grace. Leadership is not merely about authority; it is about the power to influence, nurture, and transform those around you.

Remember that your voice matters and your vision can create lasting change. Embrace your authenticity, for it is your greatest asset in a world that needs diverse perspectives and compassionate leadership. Let your confidence be rooted in your values, your empathy guide your decisions, and your determination inspire others to rise alongside you.

As you continue to lead, reflect on the legacy you wish to leave—not only in the milestones you reach but in the doors you open for others. True leadership is a shared journey of empowerment and growth. Today, commit to leading with both strength and kindness, and to being a beacon of possibility for women everywhere.

In Closing

Leadership is a journey of growth and impact.

Women in SAIs play a vital role in shaping governance, accountability, and equity. Lead boldly, authentically, and with compassion. Your leadership matters—now more than ever.







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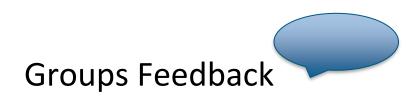


Group Exercise: Influencing without Authority

You are leading a cross-departmental audit project. Some senior colleagues (mostly male) are reluctant to take direction from you, even though you are the project lead. They often question your decisions and bypass you in communications.

Discussion Questions:

- 1. What leadership challenges are present in this scenario?
- 2. How could the leader respond effectively while maintaining professionalism?
- 3. What strategies could help her strengthen her influence and credibility?

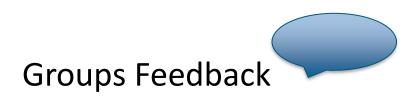


Group Exercise: Balancing Work and Wellbeing

As a Leader, you're managing a large team and multiple audit deadlines. You also have family responsibilities. You often feel pressure to overperform and struggle to maintain boundaries between work and personal time.

Discussion Questions:

- 1. What leadership and personal challenges does this leader face?
- 2. How might resilience and self-awareness help manage this situation?
- 3. What organisational supports could make a difference?



Group Exercise: Driving Change in a Traditional Environment



You have been asked to lead an initiative introducing new audit technology. Some team members resist change, arguing that traditional methods have "always worked fine".

Discussion Questions:

- 1. What leadership qualities are needed to manage this change?
- 2. How can the leader build trust and motivate the team?
- 3. What communication approaches would be most effective?

